

Welcome to the
8th Annual
Veteran and Small Business

SUMMIT

Where Businesses Connect, Secure Contracts, and Create Jobs

Learn 

Les Hawthorne

Emcee and Inspirational Message



American Indian Veteran Association Color Guard





Joanna Pearl
National Anthem

Opening Remarks
Albert R. Renteria
SWVBRC Founder, Chairman & CEO
The ARRC CEO



In Honor and Memory of Jill Andrews and Virginia Wilson Inaugural Skin in the Game Award

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**SKIN IN THE GAME
AWARD**

Posthumous Award
PRESENTED TO

Jill Andrews, SBA

For A Lifetime Of SBA
Advocacy And Government
Service For Various Industries
And For Being Instrumental
In California's Recognition Of
Veterans Issues And Service.

SBA

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Veteran Entrepreneurship**
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February 26, 2019

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Virginia Wilson
Riverside County

For A Lifetime Of Advocacy
And Government Service
For Various Industries And
For Being Instrumental In
California's Recognition Of
Veterans Issues And Service.

County of Riverside
MAY 9, 1853

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SOUTHERN CALIFORNIA**
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PRESENTED TO
Judith Burnett
DGS AGPA/Customer Service Liaison
State of California
Department of General Services
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Mayor Pro Tem Victoria Baca City of Moreno Valley





Jackson Dalton
Black Box Safety CEO





CALIFORNIA DEPARTMENT
OF VETERANS AFFAIRS

Elizabeth Perez
Deputy Secretary
Minority Veterans Affairs





DGS

GENERAL SERVICES

Keynote Speaker

Angela Shell

Deputy Director

DGS Procurement Division



BREAKOUT SESSIONS



DGS
GENERAL SERVICES

10:05

DGS – Wayne Gross, Customer Outreach Liaison

I've been certified for 2 years and I still haven't received a solicitation?



11:00

VA - Jay Khan, Small Business Liaison & Georgia Scott, Branch Chief

VA Procurement ready and rule of 2 VA Georgia Scott and Jawaid Khan



Cloud Pathfinder
CONSULTING

1:30

Cloud Pathfinder Consulting, CEO Jesse Grothaus

How the Salesforce product is delivered



2:15

Riverside County - Meghan Hahn, Compliance Contracts Officer

Doing business with Riverside County



DGS
GENERAL SERVICES

3:00

DGS - Wayne Gross, Customer Outreach Liaison

Contracting with State Government



CALVET
CALIFORNIA DEPARTMENT
OF VETERANS AFFAIRS

3:45

CalVet - Ramon Carlos, CalVet SB/DVBE Advocate

Doing business with CalVet

Les Hawthorne Emcee



Skin in the Game Awards
Albert R. Renteria
SWVBRC Founder, Chairman & CEO
The ARRC CEO





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Medical Equipment
Maintenance Supplies
DUNS - 07280025

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Environmental Remediation
UXO/Range Scrap Clearance
Transportation & Disposal
Sludge and Solids Roll-Off Bins
DUNS - 801376679

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Medical Equipment
DUNS - 080952747

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CONSULTING

Salesforce Consultants

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Trendway >

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Residential Remodelers
Res./Com./Institutional Const.
Site Preparation Contractors
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**Veteran Advocate
Lydia McGee
(213) 217-6566**

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& Supply LLC**

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Protective Paint Coatings, Electronics
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in portable socket storage"
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Digital Marketing, Web Development
and Video Production
DUNS - 831188953



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Military Veteran Consulting

IT Security Consulting
DUNS - 079834413

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Which Provides Our Client Gift Bags And Gift Boxes
Designed Specifically For Men.
DUNS - 79897130

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**MA LYN
electric**

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Quality and Project Management
Software Development and Testing
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Electronics LLC**

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Advisory Service Provider**
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Angel Carrera
Branch Chief
SB/DVBE Certification and Outreach





Cloud Pathfinder
C O N S U L T I N G

Jesse Grothaus

Cloud Pathfinder Consulting CEO





Keynote Speaker
Ricky T. McGlothin
Acting Director
Small Business and Innovation
Defense Threat Reduction Agency



Defense Threat Reduction Agency

***Rick McGlothin,
Acting Director of Small Business and
Innovation Office***





Agency Mission

The Defense Threat Reduction Agency enables DoD, the U.S. Government, and International Partners to counter and deter Weapons of Mass Destruction and Improvised Threat Networks





Mission Evolution

From:

“Safeguard the United States and its allies from weapons of mass destruction (WMD) threats globally”

To:

“The Defense Threat Reduction Agency enables DoD and the U.S. Government to prepare for and combat Weapons of Mass Destruction and Improvised Threats and to ensure Nuclear Deterrence”

New:

“The Defense Threat Reduction Agency enables DoD, the U.S. Government, and **International Partners** to **counter** and **deter** Weapons of Mass Destruction and Improvised **Threat Networks**”



Agency Evolution

2016
Joint Improvised-Threat
Defeat Organization
Integrated
1998
DTRA Established



- Sustain nuclear deterrent
- Growing nonproliferation and counterproliferation mission
- Increased Arms Control Implem/Verif
- Rapid capability delivery
- Chemical and Biological Defense

WMD Terrorism, Counter Improvised Threats

1996-1998
Defense Special
Weapons Agency



- Post-Cold War environment
- Joint Science Programs, munitions effects, hard targets
- Nuclear Stockpile Stewardship

Non-nuclear development, WMD Nonproliferation

1971-1996
Defense Nuclear
Agency



- Operational Support
- Cooperative Threat Reduction Initiated
- End of Nuclear Testing

Counter-proliferation, Arms Control Implementation/Verification

1959-1971
Defense Atomic
Support Agency



- Nuclear effects research and testing
- Force modernization
- Limited Test Ban Treaty

Research, Modeling

1947-1959
Armed Forces
Special
Weapons Project



- Weapon custody
- Operational Storage
- Weapons Effects Testing

Deterrence, Survivability

1941-1947
Manhattan
Engineering
District



- Initial atomic weapons program

Weapons Development

The Agency evolved over 75 years to incorporate additional missions and complexity that directly impact U.S. national security and combat support to the warfighter

Countering Weapons of Mass Destruction and Improvised Threats

DTRA addresses high consequence, highly uncertain risks to the achievement of U.S. national objectives

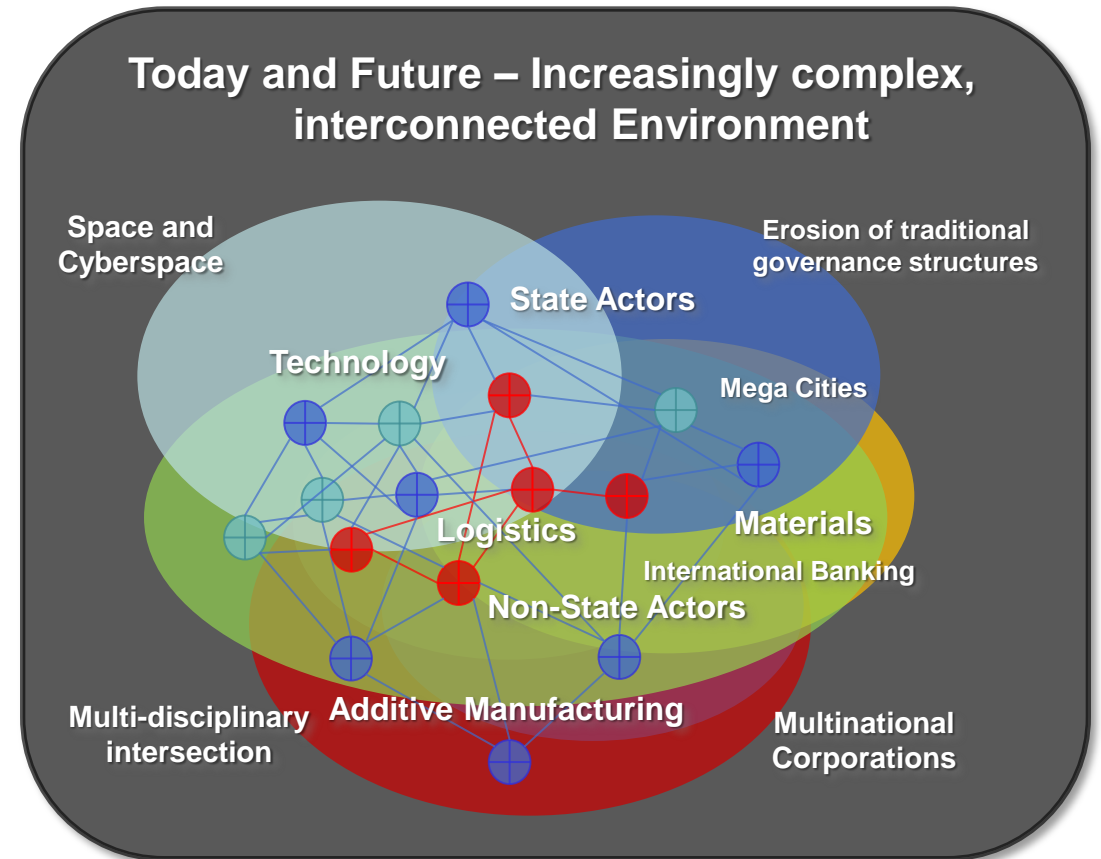
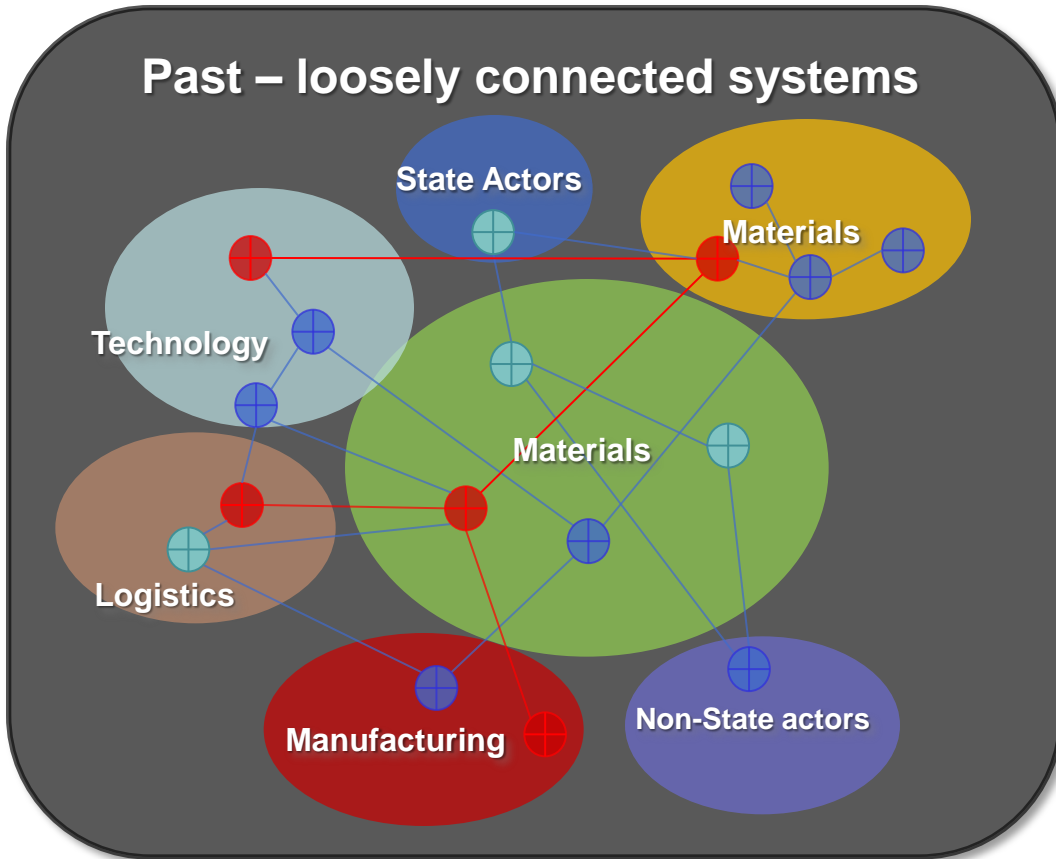
WMD and improvised threats are unique due to their potentially non-linear, asymmetric effect

These threats develop as the result of the convergence at critical nodes across a complex network





Increasingly complex environment



The result is increased risk to our national objectives and need for agile and adaptive solutions

(U) DTRA's Strategic Imperatives

(U) Enable a Safe, Secure, and Effective Nuclear Deterrent



(U) Strengthen and Expand Interagency and International Partnerships



(U) Counter Threat Networks



(U) Develop Capabilities in Support of Combatant Commanders' Requirements



(U) Provide Situational Awareness and Share Information Across the Enterprise

Agency Priorities



- 1 An improved focus on our combat support mission
- 2 Leveraging and expanding our collaboration with the interagency and international partners
- 3 Facilitate Innovation
- 4 Empowering the DTRA leadership and staff



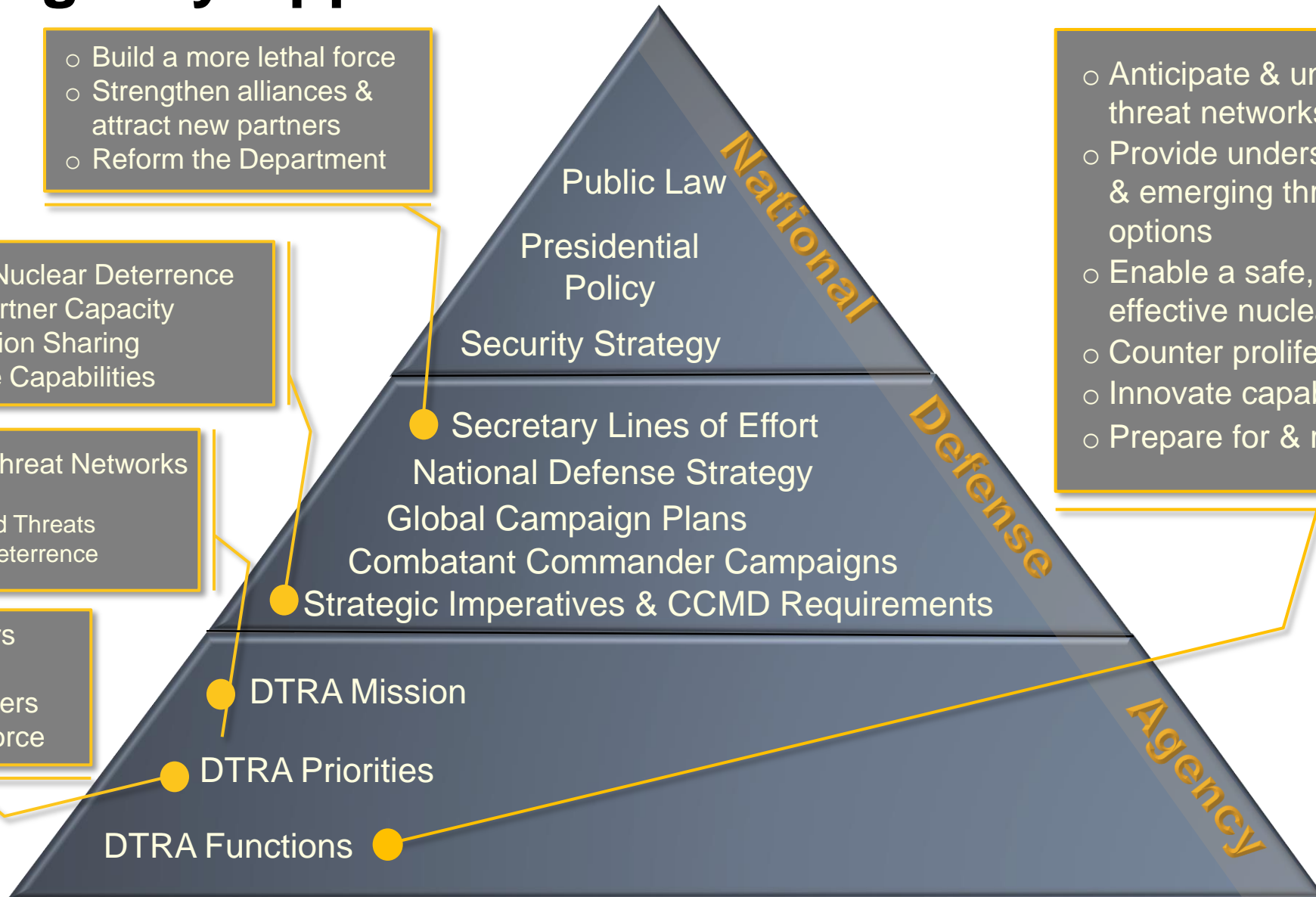
Agency Approach

- Build a more lethal force
- Strengthen alliances & attract new partners
- Reform the Department

- Enable Nuclear Deterrence
- Build Partner Capacity
- Information Sharing
- Innovate Capabilities

- Counter & Deter Threat Networks
- WMD
 - Improvised Threats
 - Nuclear Deterrence

- Engage with partners
- Innovate capability
- Respond to warfighters
- Empower the workforce



- Anticipate & understand future threat networks
- Provide understanding of current & emerging threats & defeat options
- Enable a safe, secure, & effective nuclear deterrent
- Counter proliferation & facilitation
- Innovate capability solutions
- Prepare for & respond to crises



DTRA Functions - across the threat continuum

Anticipate & understand future threats and identify proactive measures to counter them

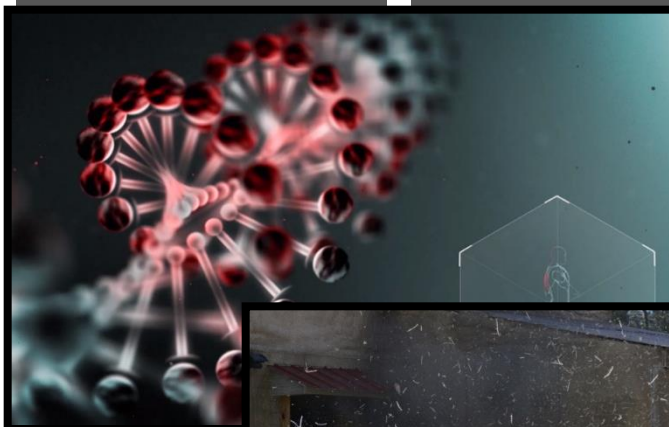
Provide situational understanding of current and emerging threats and all measures that can be brought to bear to defeat them

Enable a Safe, Secure, & Effective Nuclear Deterrent

Support DoD and USG efforts to counter the facilitation, proliferation, and use of WMD and improvised threats

Provide innovative solutions to protect against and combat WMD and improvised threats

Prepare for and enable responses to crises involving WMD and improvised weapons of strategic influence





DTRA adapts to respond to a complex threat environment at the speed of relevancy



**DTRA has on-going Broad Agency
Announcements (BAA) able at this site:**

<http://www.dtra.mil/Contracts/Business-Opportunities/Current-Solicitations/>



Thank you



1:30



Cloud Pathfinder Consulting, CEO Jesse Grothaus
How the Salesforce product is delivered



2:15



Riverside County - Meghan Hahn, Compliance Contracts Officer
Doing business with Riverside County



3:00



DGS - Wayne Gross, Customer Outreach Liaison
Contracting with State Government



3:45



CalVet - Ramon Carlos, CalVet SB/DVBE Advocate
Doing business with CalVet



Meet the Buyers

Start Time: 1:30 pm

Meet Time: 10 minutes

Rotation Time: 5 minute rotation

Times: 1:30, 1:45, 2:00, 2:15, 2:30, 2:45, 3:00, 3:15, 3:30, 3:45

Table 1



Veterans Affairs Network Contracts Office 22 (NCO22)
Federal

Table 2



Department of General services
State

Table 3



California Institution for Men
State

Table 4



CalVet
State

Table 5



County of Riverside Fire Department
County

Table 6



Riverside County Department of Waste
County

Table 7



Riverside County Transportation & Land Management Agency
County

Table 8



Riverside County Probation Department
County