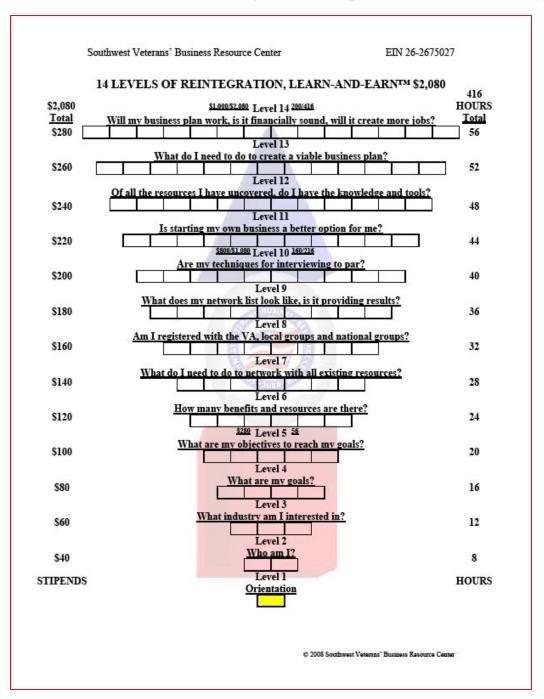
My Life My Lineage



My First Paperback Book

By _____

377			
) V			

My Life My Lineage My First Paperback Book

Southwest Veterans' Business Resource Center Fallbrook, CA

My Life My Lineage, My First Paperback Book Copyright © by Printed in the United States of America
All rights in this book are reserved. No part of the book may be used or reproduced in any manner whatsoever without written permission except in the case of brief quotations embodied in critical articles and reviews. For information address Southwest Veterans' Business Resource Center, Incorporated, 145 E. Fig Street, Fallbrook, CA 92028.

All or a portion of profits coming to the author of this book will be given to help reintegrate

Veterans.

Dedication Page					
То					
		this book is dedicated			

FAVORITE QUOTE

CONTENTS

FOREWO	ORD BY	IX
ACKNOW	VLEDGMENTS XII	
PART I	THE BOX	
Chapter 1	ORIENTATION 3	
Chapter 2	WHO AM I? 7	
Chapter 3	WHAT INDUSTRY AM I INTERESTED	IN? 15
Chapter 4	WHAT ARE MY GOALS? 27	
-	WHAT ARE MY OBJECTIVES TO REAGOALS? 43	CH
PART II	THE CIRCLE	
*	HOW MANY BENEFITS AND RESOUR THERE? 64	CES
-	WHAT DO I NEED TO DO TO NETWO H ALL EXISTING RESOURCES? 88	RK
	AM I REGISTERED WITH THE VA, LO OUPS AND NATIONAL GROUPS? 116	
1	WHAT DOES MY NETWORK LIST LOGE, IS IT PROVIDING RESULTS? 148	
-	ARE MY TECHNIQUES FOR INTERVI PAR? 184	EWING

PART III THE TRIANGLE

Chapter 11 IS STARTING MY OWN BUSINESS A BETTER OPTION FOR ME? 225

Chapter 12 OF ALL THE RESOURCES I HAVE UNCOVERED DO I HAVE THE KNOWLEDGE AND TOOLS? 269

Chapter 13 WHAT DO I NEED TO DO TO CREATE A VIABLE BUSINESS PLAN? 317

Chapter 14 WILL MY BUSINESS PLAN WORK, IS IT FINANCIALLY SOUND, WILL IT CREATE MORE JOBS? 369

APPENDIX 425

INDEX 435

Eight pages of photographs will be found following p. 183

This book is the work of a Veteran reintegrating into society and documents 416 hours of study, highlighting some of the typical hurdles encountered during the learning process. It is based on the record of the investigation and research conducted by the Veteran's endeavor to learn who the author is. It is with intent that this book has 225 pages with 450 numbered pages.



3X3 -- THE SCIENCE OF THE HUNCH

viii

FOREWORD

ACKNOWLEDGMENTS

xii

PART I

THE BOX

CHAPTER 1 / ORIENTATION

CHAPTER 2 / WHO AM I?

CHAPTER 3 / WHAT INDUSTRY AM I INTERESTED IN?

CHAPTER 4 / WHAT ARE MY GOALS?

CHAPTER 5 / WHAT ARE MY OBJECTIVES TO REACH MY GOALS?

PART II

THE CIRCLE

CHAPTER 6 / HOW MANY BENEFITS AND RESOURCES ARE THERE?

CHAPTER 7 / WHAT DO I NEED TO DO TO NETWORK WITH ALL EXISTING RESOURCES?

CHAPTER 8 / AM I REGISTERED WITH THE VA, LOCAL GROUPS AND NATIONAL GROUPS?

CHAPTER 9 /	WHAT DOES	MY NETWO	ORK LIST I	LOOK LIKE	, IS IT PRO	VIDING
RESULTS?						

CHAPTER 10 / ARE MY TECHNIQUES FOR INTERVIEWING TO PAR?

PART III THE TRIANGLE

CHAPTER 11 / IS STARTING MY OWN BUSINESS A BETTER OPTION FOR ME?

CHAPTER 12 / OF ALL THE RESOURCES I HAVE UNCOVERED, DO I HAVE THE KNOWLEDGE AND TOOLS?

CHAPTER 13 / WHAT DO I NEED TO DO TO CREATE A VIABLE BUSINESS PLAN?

CHAPTER 14 / WILL MY BUSINESS PLAN WORK, IS IT FINANCIALLY SOUND, WILL IT CREATE MORE JOBS?

APPENDIX

INDEX